

## Sell Your Big Idea - Live Online

Duration: 2 hours

Course Price: \$150

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### Course Description

**Sell Your Big Idea - Live Online** is for leaders and managers who want to make an impact in their organization. It's not enough to have a big idea you also need to be able to sell it. Use persuasion and influence to sell your idea and get buy in from those you need it from most. Assess your organization for its receptiveness to innovation and plan your strategy accordingly.

Learn How to:

- Develop Persuasive Skills to Sell Your Strategic Ideas
  - Explore a Range of Options for Influencing Others
  - Assess and Develop Your Ability to Encourage Innovation
  - Develop Key Messages and Prepare Yourself to Communicate Strategically
  - Create a Mini Action Plan
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### Schedule

Date	Location	Duration
Nov 16, 2018	Live Online Training	2 hours

*This schedule is as of 05/22/2018 10:56 AMPacific Standard Time*

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Learn iT! San Francisco - 33 New Montgomery St. - Suite 300 - San Francisco, CA 94105 - 855.838.5028 or 415.693.0250

Learn iT! San Jose - 2025 Gateway Place - Suite 390 - San Jose, CA 95110 - 855.838.5028 or 408.200.0953

Learn iT! New York - 330 West 38th St. - Suite 301 - New York, NY 10018 - 855.838.5028

Live Online Training - Remote Training - Home, Office, Anywhere